

Interpret and Implement Your Leadership Style



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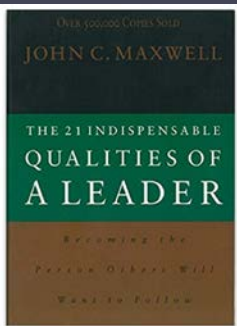




- The organization and coordination of the activities of a business in order to achieve defined objectives.
- The directors and managers who have the power and responsibility to make decisions and oversee an enterprise.

Interlocking Functions





21 Indispensable Qualities of a Leader

~John Maxwell

- **Character**

- **Charisma**

- **Commitment**

- **Communication**

- **Competence**

- **Courage**

- **Discernment**

- **Focus**

- **Generosity**

- **Initiative**

- **Listening**

- **Passion**

- **Positive Attitude**

- **Problem Solving**

- **Relationships**

- **Responsibility**

- **Security**

- **Self-Discipline**

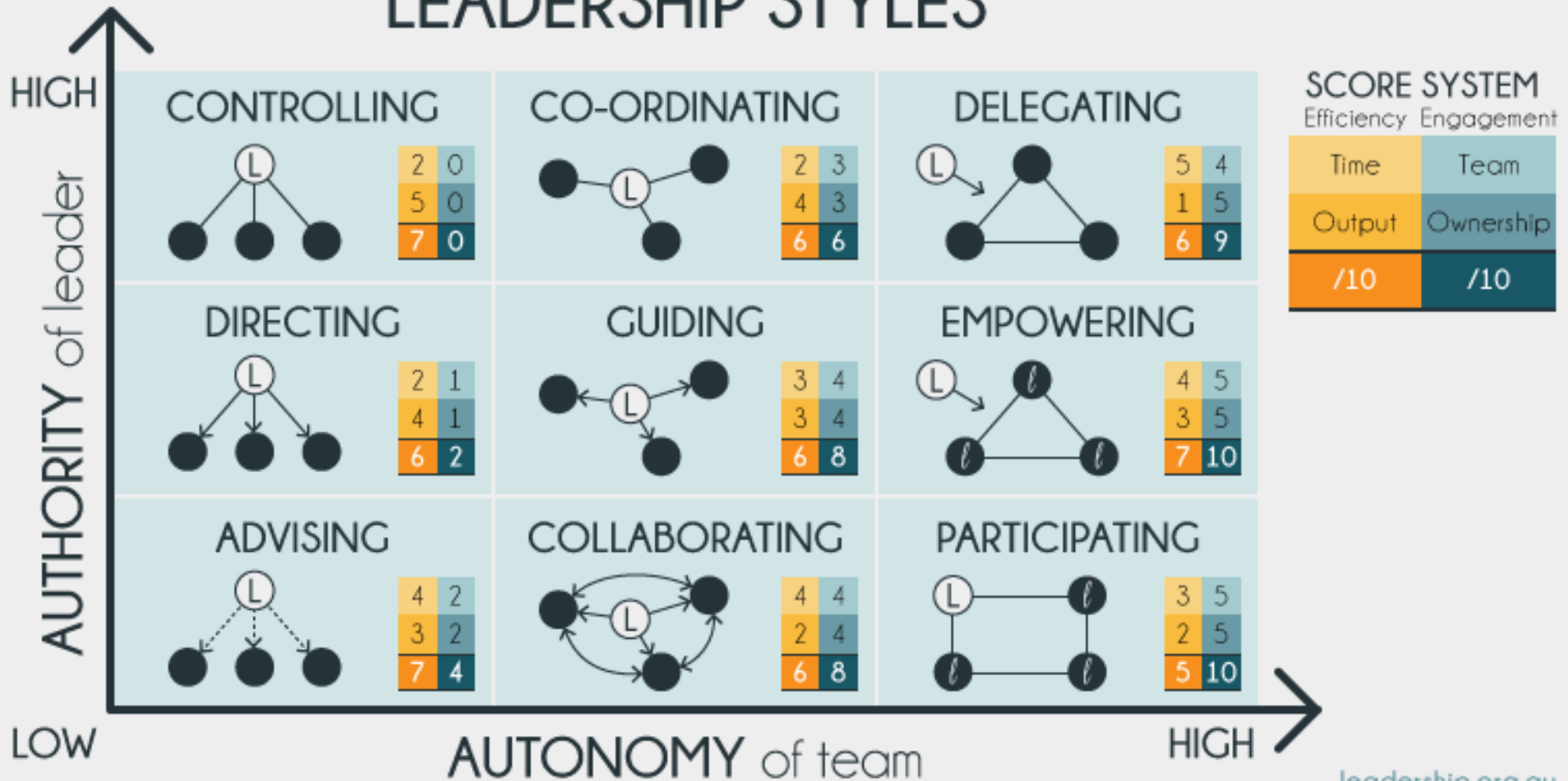
- **Servanthood**

- **Teachability**

- **Vision**

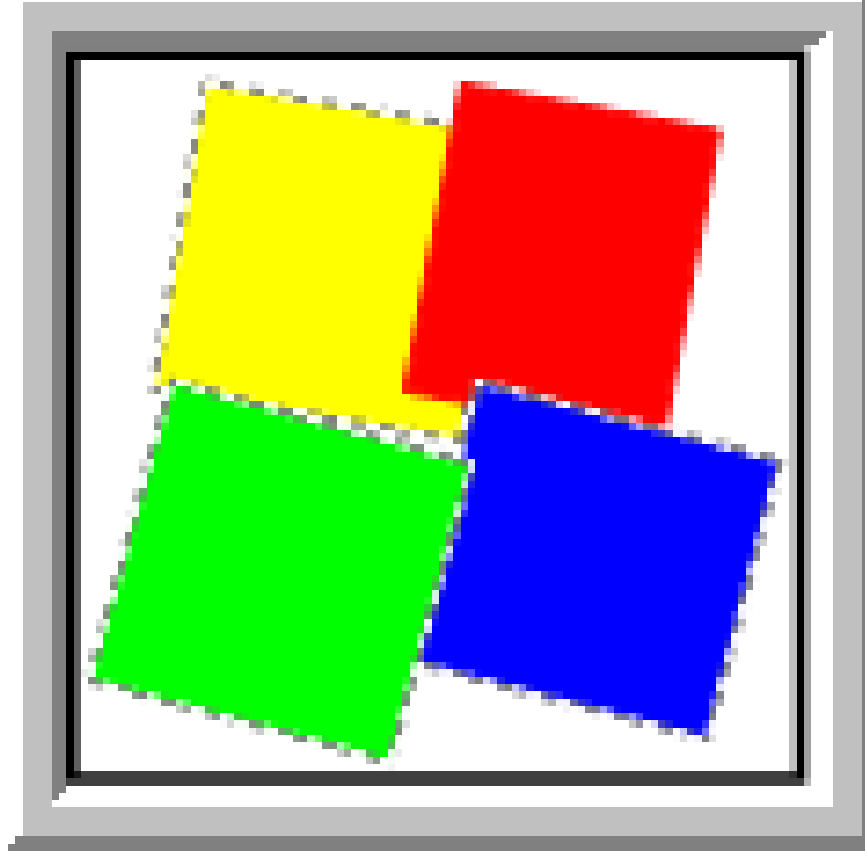
Leadership - What's your style?

LEADERSHIP STYLES



BLUE

RED



YELLOW

GREEN

Personality Patch- What's Your Color?

Playful Yellow:

Loud- voice, clothing, accessories

Open- mouth, life, gestures

Space- littered, unorganized, lots of stuff

Peaceful Green:

Difficult to identify- chameleon

Quiet- casual clothing, power naps, relaxed

Personal Space- littered, disorganized, unfinished projects

Gestures- almost none, rarely used, small

Powerful Red:

Powerful "air"- how they walk, energy, personal space

Body language- scowl, finger pointing, not affectionate

Time- always busy, cell phones, laptops, short fuse

Proper Blue:

Quiet- voice, clothing accessories

Closed- mouth, life, gestures

Space- neat, organized, minimal stuff

**Makes friends easily
Great storyteller
Good sense of humor
Thrives on activity
Spontaneous
Exciting
Dislikes schedules
Gets bored easily
Talks too much
Loses track of time
Is typically late
Doesn't like rules**

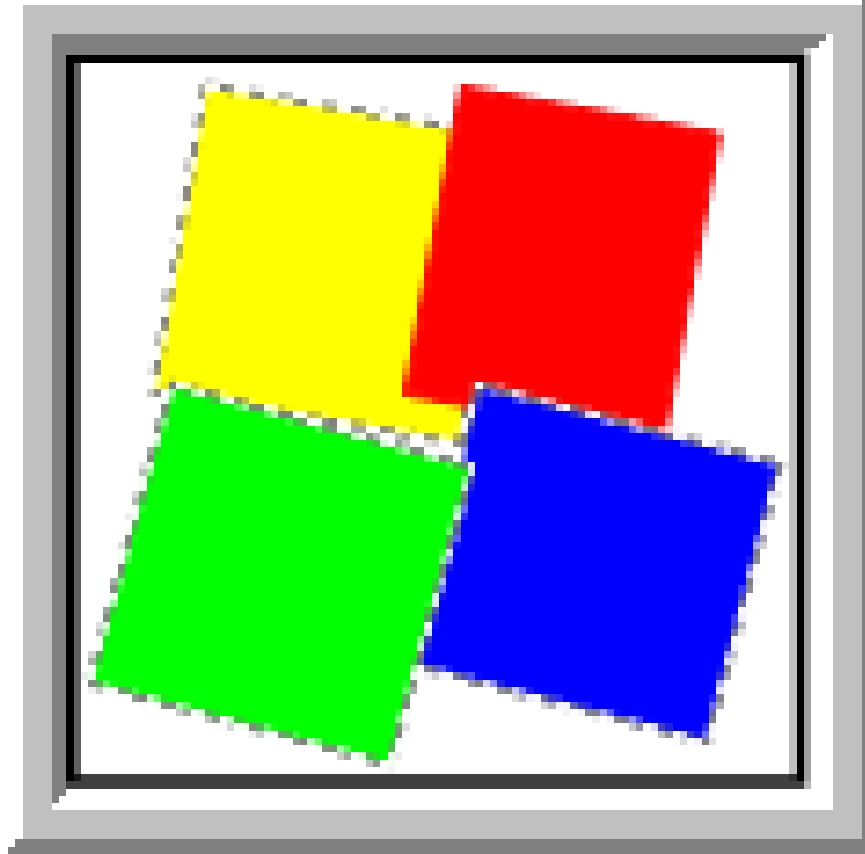
**Production oriented
Good in a crisis
Loves a challenge
Born leader
Usually right
Exudes confidence
Opinionated
Workaholic tendencies
Can't say I'm sorry
Bossy
Insensitive to feelings
Impatient**

**Steady
Has few enemies
Good under pressure
Good listener
Calm
Witty
Kind/ easygoing
Stubborn- will of iron
Dislikes change
Hard to get moving
Procrastinates
Hates conflict
Not goal oriented
Dislikes making decisions**

**Great planner
Organized
Works well alone
Detail oriented
Stays focused
Very timely
Sensitive to others
Stunted under pressures
Can become depressed
Perfectionistic
Hard to please
Unrealistic expectations
Rigid and inflexible
Withdraws**

BLUE

RED



YELLOW

GREEN

Team

A number of people with complimentary skills who are committed to a common purpose, performance goals and approach for which they hold themselves mutually accountable.

or



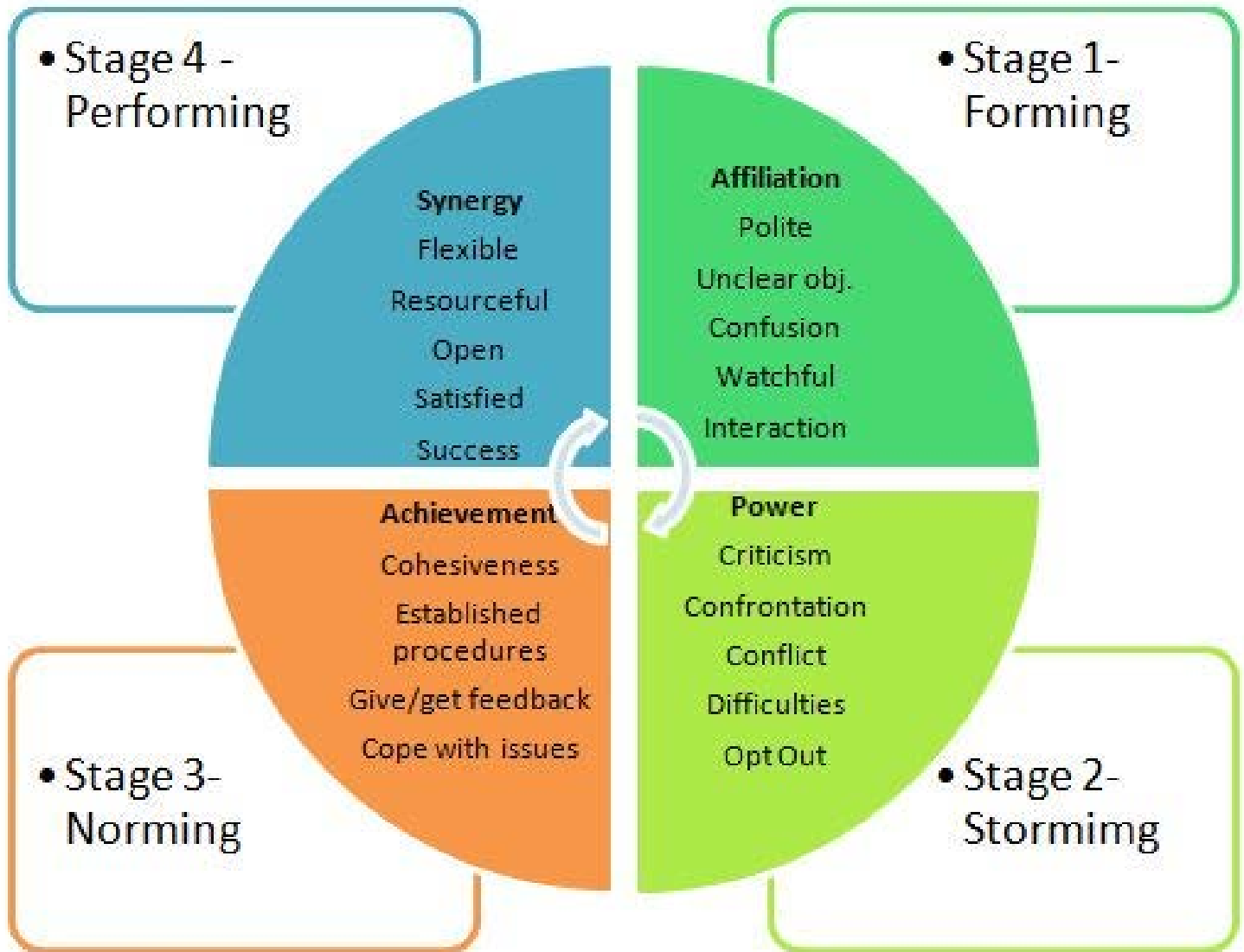
A group of people with different skills and different tasks, who work together on a common project, service, or goal, with a meshing of functions and mutual support.

Workplace Conflict

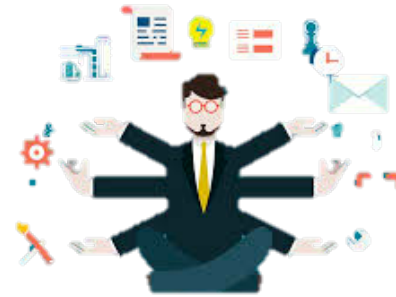
- Interpersonal
- Organizational
- Trends/Change
- External Factors



Team Building



- Assess Resources



- Share the Vision

- Set Goals



you
can
do it!

- Encourage

Forming

Storming

- Build Trust



- Define Agreements

- Resolve Conflicts



- Coach

Norming

- Communication

"Tell us what you think!"



- Feedback

- Negotiate



- leadership

GROWING OPPORTUNITIES

Performing



Effective Management ...builds trust

1. Focus on clarity, accuracy and thoroughness in communication.
2. Be consistent.
3. Set the goal of working as a team.
4. Never go with one-size-fits-all.
5. Listen and ask questions.
6. Recognize and reward hard work.
7. Remain as transparent as possible.
8. Encourage opinions and ideas.
9. Help people enjoy work.



THANK YOU!



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